Business & Technology Law Group 160 W. Santa Clara Street, Suite 1050 San Jose, CA 95113

the balance of the allegations stated therein.

24

25

26

27

28

in the Complaint as a consequence of any acts of or omissions to act by her, and further denies

that Plaintiff is entitled to any relief against her as alleged in the Complaint.. Except as so

expressly denied, Defendant is without knowledge or information sufficient to form a belief as to

each and all of the balance of the allegations therein, and, for that reason, denies each and all of

5

9

14

12

19

17

27

#### THE PARTIES

- 2. In response to Paragraph 2 of the Complaint, Defendant is without knowledge or information sufficient to form a belief as to the allegations therein, and, for that reason, denies each and all of the allegations stated therein.
- 3. In response to Paragraph 3 of the Complaint, Defendant admits that she has a place of business at 11357 Nuckols Road, Glen Allen, Virginia 23059. Except as so expressly admitted, Defendant is without knowledge or information sufficient to form a belief as to each and all of the balance of the allegations therein, and, for that reason, denies each and all of the balance of the allegations stated therein.

#### JURISDICTION AND VENUE

- 4. In response to Paragraph 4 of the Complaint, Defendant is without knowledge or information sufficient to form a belief as to the allegations therein, and, for that reason, denies each and all of the allegations stated therein.
- 5. In response to Paragraph 5 of the Complaint, Defendant is without knowledge or information sufficient to form a belief as to the allegations therein, and, for that reason, denies each and all of the allegations stated therein.
- 6. In response to Paragraph 6 of the Complaint, Defendant denies that she does business in this judicial district. Except as so expressly denied, Defendant is without knowledge or information sufficient to form a belief as to the allegations therein, and, for that reason, denies each and all of the allegations stated therein.

### <u>ALLEGATIONS COMMON TO ALL CLAIMS</u>

- 7. In response to Paragraph 7 of the Complaint, Defendant is without knowledge or information sufficient to form a belief as to the allegations therein, and, for that reason, denies each and all of the allegations stated therein.
- 8. In response to Paragraph 8 of the Complaint, Defendant is without knowledge or information sufficient to form a belief as to the allegations therein, and, for that reason, denies each and all of the allegations stated therein.

In response to Paragraph 9 of the Complaint, Defendant is without knowledge or

9.

- 12
- 14 15
- 16
- 20
- 22
- 23
- 26
- 27 28

- information sufficient to form a belief as to the allegations therein, and, for that reason, denies each and all of the allegations stated therein. 10. In response to Paragraph 10 of the Complaint, Defendant is without knowledge or
- information sufficient to form a belief as to the allegations therein, and, for that reason, denies each and all of the allegations stated therein.
- 11. In response to Paragraph 11 of the Complaint, Defendant is without knowledge or information sufficient to form a belief as to the allegations therein, and, for that reason, denies each and all of the allegations stated therein.
- 12. In response to Paragraph 12 of the Complaint, Defendant admits that she is an owner of a business operated under the mark, "THE WINE SCOUT", which is accessible on the Internet at the URL http://www.thewinescout.com, and that business offers downloadable podcasts distributed over the Internet relating to wines and restaurants, conducts educational programs relating to wine, and provides educational and entertainment services, namely, podcast programs relating to wine, podcast travel shows relating to wine, and online journals, namely, blogs featuring wine. Except as so expressly admitted, Defendant is without knowledge or information sufficient to form a belief as to each and all of the balance of the allegations therein, and, for that reason, denies each and all of the balance of the allegations stated therein.
- 13. In response to Paragraph 13 of the Complaint, Defendant admits that the business operated under the mark, "THE WINE SCOUT", which is accessible on the Internet at the URL http://www.thewinescout.com, uses the mark, "THE WINE SCOUT", that such mark was approved for publication as of January 23, 2008 by the United States Patent & Trademark Office (hereinafter referred to as the "PTO") under 15 U.S.C. § 1062(a), and that such mark is used in offerings of that business that are accessible on the Internet at that URL and through other sites and applications (e.g., iTunes) on the Internet. Except as so expressly admitted, Defendant is without knowledge or information sufficient to form a belief as to each and all of the balance of the allegations therein, and, for that reason, denies each and all of the balance of the allegations stated therein.

1

8

9

10

11 12

13

141516

18 19

20

17

212223

24

25

26

2728

- 14. In response to Paragraph 14 of the Complaint, Defendant denies each and all of the allegations stated therein.
- 15. In response to Paragraph 15 of the Complaint, Defendant admits that she is the owner of the mark, "THE WINE SCOUT", which was approved for publication as of January 23, 2008 by the PTO under 15 U.S.C. § 1062(a). Except as so expressly admitted, Defendant is without knowledge or information sufficient to form a belief as to each and all of the balance of the allegations therein because the application for that mark, as amended, is a matter of public record and speaks for itself, and, for that reason, denies each and all of the balance of the allegations stated therein.
- 16. In response to Paragraph 16 of the Complaint, Defendant admits that the application to register the mark, "THE WINE SCOUT", which was approved for publication as of January 23, 2008 by the PTO under 15 U.S.C. § 1062(a), was assigned the Serial No. of 77084749 by the PTO. Except as so expressly admitted, Defendant is without knowledge or information sufficient to form a belief as to each and all of the balance of the allegations therein because the application for that mark, as amended, is a matter of public record and speaks for itself, and, for that reason, denies each and all of the balance of the allegations stated therein.
- 17. In response to Paragraph 17 of the Complaint, Defendant is without knowledge or information sufficient to form a belief as to the allegations therein, and, for that reason, denies each and all of the allegations stated therein.
- 18. In response to Paragraph 18 of the Complaint, Defendant denies that there has been any willful or otherwise infringing use of Plaintiff's trade name, further denies the subject of the allegations of the her mark and such trade name being confusingly similar as being the product of conjecture and/or subjective characterizations by Plaintiff, further denies that any damage or harm has been caused to Plaintiff according to the allegations set forth in the Complaint as a consequence of any acts of or omissions to act by her, and further denies that Plaintiff is entitled to any relief against her as alleged in the Complaint.. Except as so expressly denied, Defendant is without knowledge or information sufficient to form a belief as to each and

all of the balance of the allegations therein, and, for that reason, denies each and all of the balance of the allegations stated therein.

- 19. In response to Paragraph 19 of the Complaint, Defendant admits that Plaintiff advised her New York City counsel of this litigation, gave such counsel only two days for Defendant to meet Plaintiff's demand that Defendant cease all use of the mark, "THE WINE SCOUT", in connection with any aspect of wine coupled with the threat that if she did not do so, Plaintiff would continue to pursue this litigation. Defendant denies the subject of the allegations of her mark and Plaintiff's trade name being confusingly similar as being the product of conjecture and/or subjective characterizations by Plaintiff. Except as so expressly admitted and denied, Defendant is without knowledge or information sufficient to form a belief as to each and all of the balance of the allegations therein, and, for that reason, denies each and all of the balance of the allegations stated therein.
- 20. In response to Paragraph 20 of the Complaint, Defendant denies that there has been any willful or otherwise infringing use of Plaintiff's alleged service mark and trade name, further denies that there has been any confusion as alleged, further denies the subject of the allegations of her mark as confusing or likely to confuse consumers as being the product of conjecture and/or subjective characterizations by Plaintiff, further denies that any damage or harm has been caused to Plaintiff according to the allegations set forth in the Complaint as a consequence of any acts of or omissions to act by her, and further denies that Plaintiff is entitled to any relief against her as alleged in the Complaint.. Except as so expressly denied, Defendant is without knowledge or information sufficient to form a belief as to each and all of the balance of the allegations therein, and, for that reason, denies each and all of the balance of the allegations stated therein.
- 21. In response to Paragraph 21 of the Complaint, Defendant denies that the subject of the allegations of her mark and Plaintiff's trade name as confusingly similar as being the product of conjecture and/or subjective characterizations by Plaintiff, further denies that any damage or harm has been caused to Plaintiff according to the allegations set forth in the Complaint as a consequence of any acts of or omissions to act by her, and further denies that Plaintiff is entitled

to any relief against her as alleged in the Complaint. Except as so expressly denied, Defendant is without knowledge or information sufficient to form a belief as to each and all of the balance of the allegations therein, and, for that reason, denies each and all of the balance of the allegations stated therein.

- 22. In response to Paragraph 22 of the Complaint, Defendant denies that any damage or harm has been caused to Plaintiff according to the allegations set forth in the Complaint as a consequence of any acts of or omissions to act by her, and further denies that Plaintiff is entitled to any relief against her as alleged in the Complaint.. Except as so expressly denied, Defendant is without knowledge or information sufficient to form a belief as to each and all of the balance of the allegations therein, and, for that reason, denies each and all of the balance of the allegations stated therein.
- 23. In response to Paragraph 23 of the Complaint, Defendant denies that there has been any infringing use of Plaintiff's alleged service mark and trade name, further denies the subject of the allegations of her mark and Plaintiff's trade name as confusingly similar as being the product of conjecture and/or subjective characterizations by Plaintiff, further denies that any damage or harm has been caused to Plaintiff according to the allegations set forth in the Complaint as a consequence of any acts of or omissions to act by her, and further denies that Plaintiff is entitled to any relief against her as alleged in the Complaint. Except as so expressly denied, Defendant is without knowledge or information sufficient to form a belief as to each and all of the balance of the allegations therein, and, for that reason, denies each and all of the balance of the allegations stated therein.
- 24. In response to Paragraph 23 of the Complaint, Defendant denies that this an exceptional case under the provisions of applicable statutory law and judicial interpretation thereof. Except as so expressly denied, Defendant is without knowledge or information sufficient to form a belief as to each and all of the balance of the allegations therein, and, for that reason, denies each and all of the balance of the allegations stated therein.

27

28

# FIRST CAUSE OF ACTION (Federal Unfair Competition under 15 U.S.C. § 1125(a))

- 25. In response to Paragraph 25 of the Complaint, Defendant re-alleges and incorporates by reference Paragraphs 1 through 24, inclusive, of this Answer as though fully set forth herein.
- 26. In response to Paragraph 26 of the Complaint, Defendant denies that there has been any willful or otherwise infringing use of Plaintiff's alleged service mark and trade name, further denies the subject of the allegations of her mark and Plaintiff's trade name likely to cause confusion as being the product of conjecture and/or subjective characterizations by Plaintiff, further denies that any damage or harm has been caused to Plaintiff according to the allegations set forth in the Complaint as a consequence of any acts of or omissions to act by her, and further denies that Plaintiff is entitled to any relief against her as alleged in the Complaint.. Except as so expressly denied, Defendant is without knowledge or information sufficient to form a belief as to each and all of the balance of the allegations therein, and, for that reason, denies each and all of the balance of the allegations stated therein.

# SECOND CAUSE OF ACTION (State Unfair Competition under Cal. Bus. & Prof. Code § 17200)

- 27. In response to Paragraph 27 of the Complaint, Defendant re-alleges and incorporates by reference Paragraphs 1 through 26, inclusive, of this Answer as though fully set forth herein.
- 28. In response to Paragraph 28 of the Complaint, Defendant denies each and all of the allegations stated therein.

# THIRD CAUSE OF ACTION (False or Misleading Statements under Cal. Bus. & Prof. Code § 17500)

29. In response to Paragraph 29 of the Complaint, Defendant re-alleges and incorporates by reference Paragraphs 1 through 28, inclusive, of this Answer as though fully set forth herein.

	1
	2
	3
	4
	5
	6
	7
	8
	9
1	0
_	1
1	
1	
_	-
1	
	5
1	
1	7
1	8
1	9
2	0
2	1
2	2
2	3
2	4
2	5
2	6

28

30. In response to Paragraph 30 of the Complaint, Defendant denies each and all of the allegations stated therein.

#### FOURTH CAUSE OF ACTION (Common Law Trademark Infringement)

- 31. In response to Paragraph 31 of the Complaint, Defendant re-alleges and incorporates by reference Paragraphs 1 through 30, inclusive, of this Answer as though fully set forth herein.
- 32. In response to Paragraph 32 of the Complaint, Defendant denies each and all of the allegations stated therein.

#### PRAYER FOR RELIEF

With respect to Plaintiff's prayers for relief and for judgment, Defendant denies that Plaintiff has been or will be damaged as alleged in the Complaint by reason of any acts of or omissions to act by her, and further denies that Plaintiff is entitled to any relief against Defendant as alleged in the Complaint.

In addition to the foregoing responses to the numbered Paragraphs of the Complaint and to the Prayer, Defendant denies each and every other allegation set forth in the Complaint not specifically admitted or denied by it.

#### AFFIRMATIVE DEFENSES

Without waiving the foregoing Answer and as further separate and additional defenses to the allegations set forth in the Complaint, Defendant sets forth the following thirty-seven affirmative defenses:

#### FIRST AFFIRMATIVE DEFENSE

Venue is not proper against Defendant in this district in that she does not regularly transact business, and has not regularly transacted business, within this district.

#### SECOND AFFIRMATIVE DEFENSE

On or about June 6, 2007, Plaintiff filed with the PTO an application to register its trade name, "WINE SCOUT", as a trademark solely in International Class 35. In that application, Plaintiff, under oath, described its business being conducted under that trade name solely as

14

15

16

17

18

19

20

21

22

23

24

25

"[m]ail order catalog services featuring wine; online retail store services featuring wine; providing information and advice to mail order catalog and online retail store customers concerning the purchase of wine." At no time has Defendant ever (i) engaged in any business involving a mail order catalog service featuring wine; (ii) owned or operated online retail store services featuring wine; or (iii) provided information and advice to mail order catalog and online retail store customers concerning the purchase of wine. Rather, Defendant's business is, and has been, to discover wine tasting adventures along with great tasting wines, discussions of wine trips including where to go, what to do, restaurants, hotels, wineries and vineyards, wine festivals and other local sights – all within podcasts that are available to visitors on Defendant's website with the registered domain name of "thewinescout.com" and through other sites and applications (e.g., iTunes) on the Internet. Accordingly, Plaintiff cannot establish the requisite actual confusion or likelihood of confusion, and, as such, is not thereby entitled to any relief from this Court.

#### THIRD AFFRIMATIVE DEFENSE

Contrary to Plaintiff's statements under oath in its filing with the PTO of an application to register the trade name, "WINE SCOUT", as a trademark, Plaintiff alleges in the Complaint that it has used the trade name, "WINE SCOUT", as a négociant, *i.e.*, a wine merchant, and a vintner. At no time has Defendant ever (i) engaged in any business involving that of a wine merchant; or (ii) a vintner. Rather, Defendant's business is, and has been, to discover wine tasting adventures along with great tasting wines, discussions of wine trips including where to go, what to do, restaurants, hotels, wineries and vineyards, wine festivals and other local sights – all within podcasts that are available to visitors on Defendant's website with the registered domain name of "thewinescout.com" and through other sites and applications (*e.g.*, iTunes) on the Internet. Accordingly, Plaintiff cannot establish the requisite actual confusion or likelihood of confusion, and, as such, is not thereby entitled to any relief from this Court.

26

27 //

//

//

28

Business & Technology Law Group 160 W. Santa Clara Street, Suite 1050 San Jose, CA 95113

# 3 4

2

# 5

## 6 7

# 9

8

# 11

10

# 12

## 13 14

# 15

#### 16

#### 17

# 18

# 19

## 20 21

# 22

# 23

# 24

25 26

> 27 28

#### FOURTH AFFIRMATIVE DEFENSE

Contrary to Plaintiff's statements under oath in its filing with the PTO of an application to register the trade name, "WINE SCOUT", as a trademark, Plaintiff's own website describes its sole use of the unregistered trade name, "WINE SCOUT", as:

> WINE SCOUT SERVICES Your Personal Wine guru. From the first time you place an order with the Bounty Hunter, you'll develop a relationship with your own Wine Scout. And that'll be the person you talk with whenever you call. They'll get to know your palate, your interests and your budget.

At no time has Defendant ever engaged in any business involving that of a wine scout in the manner that such trade name is used on Plaintiff's website. Rather, Defendant's business is, and has been, to discover wine tasting adventures along with great tasting wines, discussions of wine trips including where to go, what to do, restaurants, hotels, wineries and vineyards, wine festivals and other local sights – all within podcasts that are available to visitors on Defendant's website with the registered domain name of "thewinescout.com" and through other sites and applications (e.g., iTunes) on the Internet. Accordingly, Plaintiff cannot establish the requisite actual confusion or likelihood of confusion, and, as such, is not thereby entitled to any relief from this Court.

#### FIFTH AFFIRMATIVE DEFENSE

Contrary to Plaintiff's statements under oath in its filing with the PTO of an application to register the trade name, "WINE SCOUT", as a trademark, Plaintiff's own website describes its sole use of the trade name, "WINE SCOUT", as:

> WINE SCOUT SERVICES Your Personal Wine guru. From the first time vou place an order with the Bounty Hunter, you'll develop a relationship with your own Wine Scout. And that'll be the person you talk with whenever you call. They'll get to know your palate, your interests and your budget.

By such use of the trade name "WINE SCOUT", Plaintiff has used it, and is using it, in a functional manner to describe a type of service individuals in its employ or under contract to it can offer can offer to its customers absent any allegation whatsoever of that trade name being a mark that has obtained a secondary meaning. Accordingly, Plaintiff has not and cannot establish

11 12

13

14 15

16

17 18

19 20

21 22

23

24

25

26

27

28

Plaintiff's trade name, "WINE SCOUT", as a mark having the requisite secondary meaning, and, as such, is not thereby entitled to any relief from this Court.

#### SIXTH AFFIRMATIVE DEFENSE

Plaintiff's trade name, "WINE SCOUT", is not a famous mark, as such term is defined in the Trademark Dilution Revision Act of 2006 (Lanham Act § 43(c), 15 U.S.C. § 1125(c), (i.e., one that is either inherently distinctive or has acquired a secondary meaning by being "widely recognized by the general consuming public of the United States as a designation of source of the goods or service of the mark's owner"). Accordingly, Plaintiff's trade name, "WINE SCOUT", is not entitled to protection as a famous mark its allegations to the contrary in the Complaint notwithstanding, and, as such, Plaintiff is not entitled to any relief from this Court.

#### SEVENTH AFFIRMATIVE DEFENSE

Defendant's mark, "THE WINE SCOUT", was approved for publication as of January 23, 2008 by the PTO under 15 U.S.C. § 1062(a) with the PTO thereby having determined there to be an absence of conflict or confusion with the trade name, "WINE SCOUT", as applied for by Plaintiff for trademark registration. Accordingly, Plaintiff has brought this action in bad faith, and, as such, Plaintiff is not entitled to any relief from this Court.

#### EIGHTH AFFIRMATIVE DEFENSE

By the PTO publishing for opposition Defendant's trademark, "THE WINE SCOUT, and, in doing so, determining there to be an absence of conflict or confusion with Plaintiff's application for the trade name, "WINE SCOUT", as a trademark that was suspended by the PTO, the use by Defendant of its mark, "THE WINE SCOUT", has not had, and will not have, caused any requisite actual confusion or likelihood of confusion. As such, Plaintiff will be unable to satisfy its burden of proof that Defendant's mark has caused, or will cause, any such actual confusion or likelihood of confusion, and, as such, Plaintiff is not entitled to any relief from this Court.

//

//

7

10

16

17

15

18

19

2021

22

2324

25

26

27

28

Business & Technology Law Group 160 W. Santa Clara Street, Suite 1050

San Jose, CA 95113

#### **NINTH AFFIRMATIVE DEFENSE**

The Complaint, and each purported claim for relief therein, fails to state facts sufficient to constitute a cause of action against Defendant upon which relief can be granted, and the Complaint should thereby be dismissed pursuant to Fed.R.Civ.P. Rule 12(b)(6).

#### **TENTH AFFIRMATIVE DEFENSE**

The Complaint, and each purported claim for relief therein, fails to state facts sufficient to establish that Plaintiff has been or will be damaged by reason of any acts of or omissions to act by Defendant, and the Complaint should thereby be dismissed pursuant to Fed.R.Civ.P. Rule 12(b)(6).

#### ELEVENTH AFFIRMATIVE DEFENSE

The Complaint, and each purported claim for relief therein, fails to state facts sufficient to establish that Plaintiff is now or will be entitled to any relief against Defendant, and the Complaint should thereby be dismissed pursuant to Fed.R.Civ.P. Rule 12(b)(6).

#### TWELFTH AFFIRMATIVE DEFENSE

The Complaint, and each purported claim for relief therein, is uncertain, ambiguous, unintelligible, and the Complaint should thereby be dismissed pursuant to Fed.R.Civ.P. Rule 12(b)(6).

#### THIRTEENTH AFFIRMATIVE DEFENSE

The Complaint, and each purported claim for relief therein, is the product of conjecture and/or subjective characterizations by Plaintiff, and the Complaint should thereby be dismissed pursuant to Fed.R.Civ.P. Rule 12(b)(6).

### FOURTEENTH AFFIRMATIVE DEFENSE

The purported damages, if any, allegedly suffered by Plaintiff were the result of its failure to adequately, sufficiently, or reasonably mitigate its damages, and, as such, Plaintiff is not entitled to any relief from this Court.

#### FIFTEENTH AFFIRMATIVE DEFENSE

The purported damages, if any, allegedly suffered by Plaintiff resulted from its own acts or omissions, and, as such, Plaintiff is not entitled to any relief from this Court.

11

9

12

13

14

15

16 17

19

18

2021

2324

22

25

26

27

28

#### SIXTEENTH AFFIRMATIVE DEFENSE

The purported damages, if any, allegedly suffered by Plaintiff were proximately caused, if at all, by the acts or omissions of persons and/or entities other than Defendant, and, as such, Plaintiff is not entitled to any relief from this Court.

#### **SEVENTEENTH AFFIRMATIVE DEFENSE**

The purported damages, if any, allegedly suffered by Plaintiff resulted from its own carelessness and/or negligence, and, as such, Plaintiff is not entitled to any relief from this Court.

#### **EIGHTEENTH AFFIRMATIVE DEFENSE**

The purported damages, if any, allegedly suffered by Plaintiff resulted from the carelessness and/or negligence of persons and/or entities other than Defendant, and, as such, Plaintiff is not entitled to any relief from this Court.

#### NINETEENTH AFFIRMATIVE DEFENSE

The purported damages, if any, allegedly suffered by Plaintiff were proximately caused, if at all, by its failure to adequately, sufficiently, or reasonably mitigate the circumstances for which it now seeks such damages, and by the doctrine of avoidable consequences, and, as such, Plaintiff is not entitled to any relief from this Court.

#### TWENTIETH AFFIRMATIVE DEFENSE

The purported damages, if any, allegedly suffered by Plaintiff were proximately caused, if at all, by events over which Defendant had no control and for which it is not responsible, and, as such, Plaintiff is not entitled to any relief from this Court.

### TWENTY-FIRST AFFIRMATIVE DEFENSE

The purported damages, if any, allegedly suffered by Plaintiff are speculative, and, as such, Plaintiff is not entitled to any relief from this Court.

#### TWENTY-SECOND AFFIRMATIVE DEFENSE

The purported damages alleged by Plaintiff are barred by the doctrine of assumption of risk, and, as such, Plaintiff is not entitled to any relief from this Court.

//

# 2 3

## 4 5

6

# 7 8

#### 9

# 10

### 11 12

### 13

## 14 15

#### 16

### 17

## 18 19

### 20

## 21 22

### 23

24

25

26 27

28

#### TWENTY-THIRD AFFIRMATIVE DEFENSE

Each of the purported claims for relief of Plaintiff in the Complaint is barred by the doctrines of partial and/or total frustration of purpose, and, as such, Plaintiff is not entitled to any relief from this Court.

#### TWENTY-FOURTH AFFIRMATIVE DEFENSE

Each of the purported claims for relief of Plaintiff in the Complaint is barred by the doctrine of impossibility of performance, and, as such, Plaintiff is not entitled to any relief from this Court.

#### TWENTY-FIFTH AFFIRMATIVE DEFENSE

Each of the purported claims for relief of Plaintiff in the Complaint is barred by the doctrine of impracticability of performance, and, as such, Plaintiff is not entitled to any relief from this Court.

#### TWENTY-SIXTH AFFIRMATIVE DEFENSE

Each of the purported claims for relief of Plaintiff in the Complaint is barred by the doctrine of waiver, and, as such, Plaintiff is not entitled to any relief from this Court.

#### TWENTY-SEVENTH AFFIRMATIVE DEFENSE

Each of the purported claims for relief of Plaintiff in the Complaint is barred by the doctrine of estoppel, and, as such, Plaintiff is not entitled to any relief from this Court.

### TWENTY-EIGHTH AFFIRMATIVE DEFENSE

Each of the purported claims for relief of Plaintiff in the Complaint is barred by the doctrine of acquiescence, and, as such, Plaintiff is not entitled to any relief from this Court.

### TWENTY-NINTH AFFIRMATIVE DEFENSE

The acts and conduct of Plaintiff in connection with its trade name and Defendant's mark, as alleged in the Complaint, are a part of a broader scheme by it of trademark misuse and unfair competition against Defendant to drive it out of the wine business generally despite the fact that Plaintiff has not engaged in any of the business activities in which Defendant has and now engages. Therefore, each of the purported claims for relief of Plaintiff in the Complaint is barred by the doctrine of unclean hands, and, as such, Plaintiff is not entitled to any relief from this Court.

2 3

1

4 5 6

7 8

10

9

11 12

14 15

13

16 17

18 19

20

21 22

23

24 25

26

27 28

#### THIRTIETH AFFIRMATIVE DEFENSE

As part of such broader scheme by Plaintiff of trademark misuse and unfair competition against Defendant, Plaintiff's acts and conduct in seeking relief from this Court rather than seeking a remedy from the PTO and/or the Trademark Trial and Appellate Board constitutes inequitable conduct by it, and, as such, Plaintiff is not entitled to any relief from this Court.

#### THIRTY-FIRST AFFIRMATIVE DEFENSE

As part of such broader scheme by Plaintiff of trademark misuse and unfair competition against Defendant, Plaintiff's acts and conduct constitute fraud on the PTO in the prosecution of its application to register and/or use of the trademark, "WINE SCOUT", and, as such, Plaintiff is not entitled to any relief from this Court.

#### THIRTY-SECOND AFFIRMATIVE DEFENSE

As part of such broader scheme by Plaintiff of trademark misuse and unfair competition against Defendant, its acts and conduct are a specific defense to the incontestability of any rights it professes to have in the trade name, "WINE SCOUT", as a trademark, and, as such, Plaintiff is not entitled to any relief from this Court.

#### THIRTY-THIRD AFFIRMATIVE DEFENSE

As part of such broader scheme by Plaintiff of trademark misuse and unfair competition against Defendant, Plaintiff seeks to link in the abstract its use of its trade name, "WINE SCOUT", with Defendant's use of the trademark, "THE WINE SCOUT", without regard to the any requisite demonstrated confusion or likelihood of confusion arising from how such trade name and trademark are actually used in real world settings, and, as such, Plaintiff is not entitled to any relief from this Court.

### THIRTY-FOURTH AFFIRMATIVE DEFENSE

As part of such broader scheme by Plaintiff of trademark misuse and unfair competition against Defendant, Plaintiff seeks to link in the abstract its use of its trade name, "WINE SCOUT", with Defendant's use of the trademark, "THE WINE SCOUT", where there is no competitive proximity between such trade name and trademark as they are actually used in real

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

25

26

27

28

Stephen N. Hollman, Attorneys for Defendant,

PATRICIA CROWELL